## **OPEN PROGRAMMES** (FEBRUARY – MAY 2020) PG. 1



RISK MANAGEMENT PROGRAMMES	NO. OF DAYS	DATE	LOCATION	PRICE
Credit Risk Management	3	9-13 March	Lagos	145,000 (N)
Effective Asset & Liability Management (ALM)	3	18 – 20 March	Lagos	145,000 (N)
Effectively Implementing Sustainability for Competitive	3	16-20 March	Lagos	145,000 (N)
Advantage				
Treasury Risk Management	3	13-17 April	Lagos	145,000 (N)
Operational Risk Management & Environmental	3	20-23 April	Lagos	145,000 (N)
Sustainability				
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BANKING & OTHER FINANCE SECTOR PROGRAMMES	NO. OF DAYS	DATE	LOCATION	PRICE
Credit Risk Modelling	3	18-20 March	Lagos	175,000 (N)
Treasury Management	3	11-13 February	Lagos	165,000 (N)
Analyzing Financial Statements	3	16-18 March	Lagos	135,000 (N)
Basic Credit Analysis	5	16-20 March	Lagos	175,000 (N)
Loan Remedial Management & Collection Strategies	3	16-18 March	Lagos	165,000 (N)
Comprehensive Banking	3	20-24 March	Lagos	145,000 (N)
Intermediate Credit Analysis	5	13-17 April	Lagos	175,000 (N)
Treasury Management	3	27-29 April	Lagos	165,000 (N)
Risk-Based Supervision Compliance for Insurance	3	13-15 March	Lagos	125,000 (N)
Risk-Based Supervision Compliance for Capital Markets	3	9-11 March	Lagos	165,000 (N)
Effective Budget Execution, Control and Management	3	15-17 May	Lagos	145,000 (N)
Undestanding & Using Derivatives: A practical Approach	3	11-13 May	Lagos	250,000 (N)
Treasury Trading Simulation	3	27-29 May	Lagos	250,000 (N)

ENERGY (POWER AND OIL & GAS) PROGRAMMES	NO. OF DAYS	DATE	LOCATION	PRICE
Combating Electricity Theft Using Technology Understanding Enterprise-wide Risk Management for the	5 4	16-18 March 9-11 March	Lagos Lagos	165,000 (N) 165,000 (N)
Energy Sector Corrosion Prevention in Oil & Gas Operations	4	23-26 April	Lagos	175,000 (N)

BOARD OF DIRECTORS PROGRAMMES	NO. OF DAYS	DATE	LOCATION	PRICE
Risk Management for Directors	2	26-27 Feb.	Lagos	Call For Price
Embedding Risk Appetite and Risk Culture for Directors	2	14-15 April	Lagos	Call For Price
Intergrating Strategy and Risk Management at Board Level	2	23-24 March	Lagos	Call For Price
Understanding and Institutionalizing Sustainability	2	20-19 May	Lagos	Call For Price

## **CRITICAL & SOFT SKILL PROGRAMMES**

NO. OF DAYS

DATE



PRICE

(GOVERNMENT & PRIVATE INSTITUTIONS)				
Building & Leading A Team of High Performing Managers	5	9-13 March	Accra	4,850 (\$)
Mastering Personal Effectiveness (for New Hires)	3	18 – 22 March	Lagos	135,000 (N)
Strategic Leadership & Visioning	5	18 – 22 March	Nairobi	4,850 (\$)
Strategic Planning & Medium Term Sector Strategy (MDAs)	4	23-27 March	Dubai	4,850 (\$)
Pre-Retirement Planning & Investment Programme	3	8-11 May	Lagos	135,000 (N)
Effective Budget Execution, Control and Management	4	15-19 May	Lagos	145,000 (N)

E-LEARNING/VIRTUAL PROGRAMMES	NO. OF DAYS	DATE	LOCATION	PRICE
Loan Remedial Management & Collection Strategies Operational Risk Management Integrated Export Management Programme Export Risk Management & Compliance Loan Remedial Management & Collection Strategies Operational Risk Management	4 weeks 4 weeks 4 weeks 4 weeks 4 weeks 4 weeks		Home/office Home/office Home/office Home/office Home/office	30,000 (N) 30,000 (N) 30,000 (N) 30,000 (N) 30,000 (N) 30,000 (N)

Please note that courses arising out of your training need analysis can be customized and delivered in-plant to suit your specific organizational needs and could be held at your desired location within or outside the country.

### **CONTACT US**

#### **H.** Pierson Associates Limited

H. Pierson Place, 35, Glover Road Ikoyi Lagos, Nigeria Isaac: 08032633999, i.ushaka@hpierson.com Tope: 08164739038, t.akinjide@hpierson.com Chinyere: 08023075883, c.egbulem@hpierson.com Chizoma: 07036560695, c.nwachukwu@hpierson.com

# **OPEN PROGRAMMES** (FEBRUARY – MAY 2020) PG. 2



EXPORT PROGRAMMES	NO. OF DAYS	DATE	LOCATION	PRICE
International Trade Finance Export Risk Management Export Quality Management Export Supply Chain Management Export Documentation and Compliance	3 3 3 3 3 3	16-18 March 20-22 March 9-11 April 23-25 April 8-10 May	Lagos Lagos Lagos Lagos Lagos	165,000 (N) 165,000 (N) 165,000 (N) 175,000 (N) 165,000 (N)

MANUFACTURING PROGRAMMES	NO. OF DAYS	DATE	LOCATION	PRICE
Enterprise-wide Risk Management: Integrating Strategy with Performance	3	16-18 March	Lagos	165,000 (N)
Quality Management in Manufacturing	4	14-17 April	Lagos	165,000 (N)
Risk Assessment & optimal Risk Management Based on ISO 31000 and ISO/IEC 31010	3	20-22 May	Lagos	165,000 (N)

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